

# Professional Profile



## **J. F. WILLIAMS, III**

Chairman Emeritus

### **CURRENT RESPONSIBILITIES**

Jeff Williams serves as Chairman Emeritus of the Board of Directors of Harrison & Bates, Incorporated, assisting the company's senior officers in their efforts to accomplish the firm's mission and corporate goals. Jeff's efforts are directed toward stimulating business activity, increasing production of the firm and assisting the firm's marketing associates.

### **CAREER SUMMARY**

A native of West Virginia and graduate of Washington and Lee University, Jeff began his sales and marketing career in Richmond in 1966 in the printing and business forms industry. Joining Harrison & Bates in 1971, Jeff began as a shopping center and retail leasing specialist. By 1973, he was made a Vice President of the firm in charge of all retail leasing, management and development. He was elected President of Harrison & Bates, Incorporated, in 1978. Jeff's activities in the real estate community led to his presidency of the Richmond Board of REALTORS in 1979 and later he was recognized as Richmond REALTOR of the year in 1981. During his tenure the company grew to be an industry leader in its market and established prominence through its annual presentation of the Commercial Real Estate Showcase and Market Review. Jeff was elected Chairman of the Board of Directors in 1989 and then Chairman Emeritus in 2001.

### **EDUCATION**

Jeff is a graduate of Washington and Lee University.

### **PROFESSIONAL AFFILIATIONS, INTERESTS**

Over the years Jeff has been active in the International Council of Shopping Centers and held positions of responsibility in the Virginia and National Association of REALTORS. In 1997, he received the prestigious Hunter Hogan Award for excellence in commercial real estate. Locally he has served on the boards of Junior Achievement, Historic Richmond Foundation, the Retail Merchants Association, Hope in the Cities, and Westminster-Canterbury Corp. Currently, he is on the boards of SunTrust Bank-Central Virginia, The Mutual Assurance Society of Virginia and the St. Andrews Association. Jeff was senior warden of his church, a former director of Needles Eye Ministries, Inc. and a member of the Young President's Organization. He is the proud parent of one son and two daughters and aspires to the super-senior golf circuit.

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