



EDUCATION / QUALIFICATIONS

- [Randolph-Macon College](#)

AFFILIATIONS / MEMBERSHIPS

- [West Richmond Businessmen's Association](#)
- [Richmond Chamber of Commerce](#)
- [GRACRE](#)
- [The Touchdown Club of Richmond](#)

Kenneth E. "Ken" Barnhill

SALES ASSOCIATE, INDUSTRIAL BROKERAGE / RICHMOND, VIRGINIA
ken.barnhill@harrison-bates.com



CURRENT ROLE

Ken is a member of the Industrial Group, with primary responsibility for assisting clients with their industrial, manufacturing, distribution and logistical requirements. Ken is a Richmond native, and his extensive knowledge of the metropolitan business arena gives him excellent insight into matching potential real estate solutions for his clients.

Ken is a seasoned sales professional and brings 35 years of commercial real estate and telecommunications experience to his clients. He is a former senior account executive for Siemens Enterprise Networks where he was responsible for growing market share and developing new business opportunities. His account portfolio has included Altria (Philip Morris), Tredegar, Randolph-Macon College, AMF Bowling Headquarters, C. F. Sauer, New Market, Inc. and Klockner Pentaplast. Prior to joining Colliers, Ken was employed by Adler Realty Services where he was responsible for all leasing and marketing for Byrd Corporate Park, a 475,000-square-foot, 10-building industrial flex facility located in Richmond's southeast/airport submarket.

HARRISON & BATES

Commercial Real Estate

Harrison & Bates
7200 Glen Forest Drive / Suite 200
Richmond, Virginia 23226
www.harrison-bates.com

CONTACT DETAILS

CELL 804.405.4911
DIRECT 804.591.2406
FAX 804.782.1746