



# Daphne S. Berkowitz

MANAGING DIRECTOR, SENIOR VICE PRESIDENT  
RICHMOND, VIRGINIA  
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## EDUCATION / QUALIFICATIONS

- UVA

## AFFILIATIONS / MEMBERSHIPS

- GRACRE
- ULI

## CURRENT ROLE

As Managing Director, Senior Vice President and member of the Executive Committee, Daphne is responsible for providing management focus and leadership for growing the Colliers brand in both the Richmond and Norfolk markets.

With more than 30 years of experience, Ms. Berkowitz entered the Richmond real estate market in 1989 at Investors Savings Bank, with oversight responsibilities of the then bank-owned subsidiary, S.L. Nusbaum Realty Company. After the RTC takeover of Investors, she moved into a developer-focus role with Figgie Properties, the real estate division of Figgie International (owner/developer of Virginia Center). During that time Ms. Berkowitz sold more than \$100 million in transactions at Virginia Center including multiple residential communities, both single-family and apartment housing, 500,000+ square feet of neighborhood retail centers, Springhill Suites by Marriott, as well as the sale of The Crossing Golf Course and iconic former Figgie Headquarters (now home to a conference center). As Tyco International acquired Figgie International, Ms. Berkowitz's role expanded to include the corporate disposition of all of Figgie's non-performing corporate real estate located throughout the US. Prior to joining Harrison & Bates in 2015, she held positions in business development for both Eilerson Development Corporation (EDC) and Branch and Associates.

## EDUCATION

Daphne is a graduate of the University of Virginia McIntire School of Commerce.

## HARRISON & BATES

### Commercial Real Estate

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