



Martin A. Blum, CCIM



VICE PRESIDENT / ASSOCIATE BROKER
RICHMOND, VIRGINIA
martin.blum@harrison-bates.com

EDUCATION / QUALIFICATIONS

- Virginia Commonwealth University, Bachelor of Science
- University of South Carolina, MBA Course Work

AFFILIATIONS / MEMBERSHIPS

- Certified Commercial Investment Member (CCIM)
- International Council of Shopping Centers
- National Association of Realtors
- Greater Richmond Association for Commercial Real Estate - Programs Committee
- Keneseth Beth Israel Former Trustee and Executive Board Member
- Licensed in Virginia and South Carolina
- Qualified Expert Witness - United States Bankruptcy Court

AWARDS / RECOGNITION

- GRACRE 2016 Retail Sale of the Year (Midlothian Station)
- GRACRE 2017 Retail Lease of the Year (Sun Fuels/Martin's Portfolio)

HARRISON & BATES

Commercial Real Estate

Harrison & Bates
7200 Glen Forest Drive / Suite 200
Richmond, Virginia 23226
www.harrison-bates.com

CONTACT DETAILS

CELL 804.461.5613
DIRECT 804.591.2408
FAX 804.782.1746

CURRENT ROLE

Martin is a Vice President and Director of the Retail Brokerage team specializing in the leasing and sale of retail properties, urban redevelopment and investment properties and restaurants. Prior to joining Colliers, Martin worked for CBRE for ten years where he played an integral part in the sale and leasing of multiple investment, retail, office and industrial properties. Martin has been a Colliers Richmond Top 10 Producer.

Martin's strength lies in developing and maintaining relationships by consistently providing innovative real estate solutions to meet his clients' needs. He demonstrates enthusiasm and commitment on every assignment and his detailed execution and constant communication have assisted in seamless transactions on his clients' behalf. Martin's work ethic and high level of service provides his clients with the reassurance that they are being well represented. With a knowledgeable perspective of the market and thorough understanding of their needs, he provides his clients with the guidance necessary to make well-informed decisions.

CLIENTS SAMPLING

- American Realty Advisors
- CitiFinancial/One Main Financial
- Lee Spa Nails
- Marco's Pizza
- Mattress Warehouse
- Riverstone Properties
- YouFit Health Clubs
- Krispy Kreme
- Take 5 Oil Change

NOTABLE TRANSACTIONS

Sale	One Monument Ave	94,434 SF	Mixed-Use Apartment/Office Conversion Richmond, VA	\$11,350,000
Sale	3200 W. Broad Street	136,062 SF	Mixed-Use Apartment/Office/Retail Richmond, VA	\$7,500,000
Sale	201-213 E. Main Street	17,550 SF	Mixed-Use Apartment/Office/Retail Richmond, VA	\$2,775,000
Sale	Verizon Wireless	10,000 SF	Single Tenant Net Lease Charlottesville, VA	
Sale	The Shoppes at Twin Oaks	39,117 SF	Neighborhood Center - Richmond, VA	
Lease	YouFit Health Club	21,368 SF	Midlothian Station - Midlothian, VA	
Lease	YouFit Health Club	20,000 SF	Spring Rock Green - Midlothian, VA	
Lease	YouFit Health Club	19,520 SF	Okbridge Shopping Center Richmond, VA	
Lease	YouFit Health Club	23,000 SF	Oak Hill Plaza - Richmond, VA	
Lease	Lee Spa Nails	25 Transactions - National Tenant Representation		