



Brian Glass, ISP



SENIOR VICE PRESIDENT / RICHMOND, VIRGINIA
brian.glass@harrison-bates.com

EDUCATION / QUALIFICATIONS

- Bachelor of Arts - New York University

AFFILIATIONS / MEMBERSHIPS

- ISP
- ICSC
- Board of Director of the Henrico County Economic Development Authority (EDA)
- Board Chair Volunteer Families
- Congregation Beth Ahabah

CURRENT ROLE

Brian Glass is the Senior Vice President of Retail Brokerage. He is involved in the leasing of retail space both as a tenant and a landlord representative. His 33 year real estate background includes a firm understanding of his client's goals, complete knowledge of local market inventory and extensive experience representing Heilig-Meyers Furniture and Morton's of Chicago on a national basis. He has also concluded significant real estate transactions with such retailers as CEC Entertainment (Chuck E Cheese), The Salvation Army, Goodwill Industries, Rite Aid Corporation, Tractor Supply Company (TSC), Wildbirds Unlimited, Starbucks Coffee, The Egg & I, Batteries Plus Bulbs and Chanello's Pizza. He also works with a variety of restaurant clients and customers.

In addition, Brian has represented Cigna Investments, Mony Real Estate Investment Management, Criimae Mae, and Property Development Associates (PDA) in the sale of shopping centers and free standing properties, as well as disposing of various Heilig-Meyer properties throughout the country.

EXPERIENCE

Brian Glass was the Vice President of Store Planning for Rite Aid Corporation, where he was responsible for new store construction, remodeling of existing stores and the store maintenance program. Brian also held the position of Vice President of Design and Construction for Circuit City Stores. His in-depth experience from the retailer's perspective has been extremely beneficial in working with retailers, shopping center owners and developers.

PROFESSIONAL AFFILIATIONS & INTERESTS

Brian is a former member of the Institute of Store Planners (ISP), a member of the International Council of Shopping Centers (ICSC), and the Colliers International Restaurant Group. In addition to his professional accomplishments he is a former member of the Board of the Henrico County Economic Development Authority (EDA), and former member of the Board of Directors of the Richmond JCC and Congregation Beth Ahabah. Board Chair of Volunteers Families, a statewide organization assisting at-risk children, former member of the Board of Trustees of The Cal Ripken Sr. Foundation, and a former member of the Board of Directors of the Henrico, Co-Ed, Senior Softball League. Brian also wrote a monthly commercial real estate column for the Richmond Times Dispatch from 2003 to 2008.

HARRISON & BATES

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