



Matthew T. Hamilton



SENIOR VICE PRESIDENT / RICHMOND, VIRGINIA
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License # 0225088199

EDUCATION / QUALIFICATIONS

- Bachelor of Arts - Virginia Tech
- Brokers License

AFFILIATIONS / MEMBERSHIPS

- CCIM Candidate
- Business Networking International (BNI)
- Richmond Medical Group Managers Association (RMGMA)

AWARDS / RECOGNITION

- 2012-2017 Top 10 Producer | Richmond
- Colliers 2017 Everest Club Award

CURRENT ROLE

As a Senior Vice President with the Harrison & Bates office team and a tenant/buyer representation specialist, I focus on assisting national and local office, medical, land and flex users in finding the right space to fit their commercial real estate (CRE) needs. My past experience consists of representing both landlords and tenant/buyers for the office and industrial teams. My current clients include medical professionals seeking efficient space to lease or purchase as well as major nonprofit organizations looking to grow or consolidate multiple locations.

I graduated from Virginia Tech in 2003 with a business degree in marketing. My CRE career began in 2005 with the sale and lease of an 110K square foot office, condo and warehouse flex development. I obtained my broker's license in 2008 and joined Colliers Richmond in 2011. I am proud to have been ranked among our company's 10 top producers since 2012.

My motto is "any job big or small, do it right or not at all." My success is rooted in the success of my clients. Customer service is my top priority and I am dedicated to a true team approach with my clients. Real estate is my passion and, as the owner of several commercial real estate properties in Richmond myself, I am prepared to assist my clients in the evaluation of returns, development opportunities and the overall CRE process.

EXPERIENCE

In 2014, I teamed up with Commonwealth Catholic Charities (CCC) to find a new location for homeless individuals and families to receive shelter. We found a perfect location that fit all of CCC's needs. I also assisted CCC with the sale and relocation of its office headquarters (securing a profit which covered renovations). Our relationship is continuing to grow as CCC expands throughout the state with additional locations.

CLIENTS REPRESENTED

- AERC Recycling Solutions
- Colonial Scientific
- Commonwealth Catholic Charities
- Crest Food Services
- Crown Castle
- Engel Martin
- Goradia Orthopedics
- Hospice Partners of America
- Johnson Development
- Keller Williams Corporate
- Kenner Communications
- Marks & Harrison Personal Injury Law Firm
- New American Mortgage
- NorthStar Academy
- Pacific Summit Energy, a Sumitomo Company
- Qwest Communications
- RBA Baseball
- Thomson Reuters
- Virginia Endocrinology
- Virginia South Psychiatric
- Walmart

HARRISON & BATES

Commercial Real Estate

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