



Jason Hetherington, SIOR



SENIOR VICE PRESIDENT / RICHMOND, VIRGINIA
jason.hetherington@harrison-bates.com

EDUCATION / QUALIFICATIONS

- Bachelor of Arts - Denison University
- Commonwealth of VA Broker's License

MEMBERSHIPS

- SIOR
- National Multifamily Housing Council
- National, Virginia and Richmond Association of REALTORS
- Council of Supply Chain Management
- Scott's Addition Business Association
- West Richmond Businessmen's Association
- Richmond Multifamily Housing Council

CURRENT ROLE

I specialize in multifamily investment sales and also have an extensive background in the sale, leasing and development of industrial real estate. I create value for my clients through my thorough knowledge of the real estate market and the experience I have gained over my career. I have over twenty-eight years of experience in commercial real estate, I have established myself as one of the prominent Brokers in the Richmond, Virginia market. I serve on the Harrison & Bates | Richmond & Norfolk Board of Directors to help develop and execute real estate strategies in an effort to maximize operational efficiencies and value. In addition, I am also a member of the firm's Marketing & Events Committee.

I joined Harrison & Bates in 1990. Prior to that, I lived in Boston, MA, where I worked in industrial sales and as a contractor specializing in renovation of multi-family properties. I became a Principal/Owner of Harrison & Bates | Richmond & Norfolk in 2004.

EDUCATION

I received a Degree in Psychology from Denison University in 1987. I am licensed by the Commonwealth of Virginia as an Associate Broker. I achieved the SIOR designation in 2000, and received my securities license in 2006 to sell Tenant In Common (TIC) securities.

ACCOMPLISHMENTS

I am an institute affiliate member of the National, Virginia, and Richmond Association of REALTORS. I became a member of the Society of Industrial and Office Realtors (SIOR) in 2000. I have been consistently recognized by the firm as a sales or leasing leader since 1995 and am a consistent CoStar Power Broker award recipient. Seeing an opportunity to broaden my scope of services for my clients, I passed the Series 22 and 63 securities exams in 2006 to receive my securities license.

CLIENTS REPRESENTED

- Investors Management Group
- Core Realty Partners
- Lincoln Property Company
- R. C. Evans Management Company
- BMR Investment, Inc
- Weinstein Properties
- Sentinel Real Estate Corporation
- Dominion Due Diligence Group
- Dominion Resources
- General Electric
- Levi Strauss & Co.
- Ferguson Enterprises
- Cost Plus World Market
- Guardian Life Insurance
- Dominion Resources
- Redemtech
- Nordstrom
- Diebold Inc.
- BlueLinX
- HD Supply
- Suddeth Inc.
- Kaman Industrial Technologies Corp.
- Ball Office Products
- WestRock Corporation

HARRISON & BATES

Commercial Real Estate

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