



EDUCATION / QUALIFICATIONS

- Bachelor of Arts - Virginia Commonwealth University
- AFFILIATIONS / memberships
- SIOR
- Richmond Association of Realtors
- Innsbrook Rotary Club
- Dean's Society - VCU, Humanities and Sciences Alumni Board

William H. Mattox, SIOR

SENIOR VICE PRESIDENT / PRINCIPAL
RICHMOND, VIRGINIA
bill.mattox@harrison-bates.com



CURRENT ROLE

Bill is a Senior Vice President in the Brokerage Services Division where his responsibilities include generating new business from improved and unimproved sales, most notably land. He is a principal in the firm, on the Board of Directors and Executive Committee.

Bill has over 30 years of commercial real estate brokerage experience and has been with the company over 24 years. He is a past multi top sales producer and overall production leader. Prior to joining the firm, he co-owned a commercial real estate brokerage company for several years, where he was responsible for leasing, sales and performing numerous management functions.

EXPERIENCE

Bill has concentrated mainly on the sale and leasing of commercial and industrial property since 1983. He is intimately familiar with all aspects of facilitating a successful transaction based on his prior seller/landlord and purchaser/tenant representations. He is also the senior land specialist for the company. This knowledge, coupled with the understanding and insight, allows him to represent his client's best interest. He was the top sales producer for 1995, 1998, 2000, 2003 and 2014 and the overall production leader for the company in 1995, 2003 and 2014.

COMMUNITY INVOLVEMENT

Bill has been active in the community and closely affiliated and active with the Richmond Association of REALTORS, serving on various committees. He is a past President of the Innsbrook Rotary Club where he is a charter member. He is also a past President of Virginia Commonwealth University, Humanities and Sciences Alumni Board and currently serves on the college's Dean's Advisory Board. Bill is a former member of the Board of Directors of GRACRE, a Richmond based commercial real estate group with over 300 members, and is a former President of the Ram's Club, Virginia Commonwealth University's recognized official sports backer group.

HARRISON & BATES

Commercial Real Estate

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