

EDUCATION / QUALIFICATIONS

Bachelor of Arts - History
 James Madison University

### AFFILIATIONS / MEMBERSHIPS

CCIM Candidate

# HARRISON & BATES

### Commercial Real Estate

Harrison & Bates 7200 Glen Forest Drive / Suite 200 Richmond, Virginia 23226 www.harrison-bates.com

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## Christopher C. Wallace

SENIOR VICE PRESIDENT / DIRECTOR OF OFFICE BROKERAGE RICHMOND, VIRGINIA

chris.wallace@harrison-bates.com



#### **CURRENT ROLE**

Chris leads the Richmond office brokerage team and specializes in office facilities for local, national and international clients. He provides clients with disposition, acquisition, leasing and development services for buildings and land. In addition, Chris serves on the Board of Directors of Harrison & Bates | Richmond & Norfolk.

Chris has over 23 years of experience in commercial real estate. He has successfully negotiated sale and lease transactions with clients such as Dominion Energy, The Federal Reserve Bank of Richmond, Better Business Bureau, ITT Institute, BB&T, and ClearPoint Financial Services, to name a few. He has also represented a number of landlords both nationally and internationally, and achieved great success in leasing their properties at or above budget projections.

### **EDUCATION**

Chris is a graduate of James Madison University with a B.A. in History. Since joining the company over 16 years ago, Chris received his Associate Brokers License and is pursuing his CCIM designation through the Commercial Investment Real Estate Institute.

### **CLIENTS REPRESENTED**

- · Acclaim Properties
- · American Self
- · Amica Insurance
- At Home CareBall Office Products
- · BB&T
- · BDO Seidman
- · BET Investments
- · Better Business Bureau
- · Brookfield Asset Management
- · C&R Specialists of Virginia
- · Care Advantage
- Chevy Chase Land Company
- · ClearPoint Financial Services
- · Crown Castle
- · Dominion Energy
- $\cdot$  Family Care Home Health, Inc.

- · Farmers Insurance
- Federal Reserve Bank of Richmond
- · Fidura & Associates
- · Forest City Realty Trust
- · Grander Capital Partners
- · HC Yu & Associates
- · Keener Communications
- · LightTape.com
- · LNR Partners
- · Media General
- Neurosurgical Associates
- Pediatric & Adolescent Medicine
- Pediatric Associates of Richmond
- · PieTech/Money Guide Pro
- · Planet Central

- · Premier Management Co.
- PrimeLending
- · Public Consulting Group
- · Quality Technology Services
- · Richmond Dermatology
- · Richmond Urgent Care
- Riverstone Properties
- · Southern States
- · Sugar Oak Realty
- · Transfield Services
- · Unum
- · Virginia Physicians for Women
- · Virginia State Golf Association
- Woolfolk Properties