



## Marshall Burke, CCIM, MAI



SENIOR DIRECTOR / CAPITAL MARKETS  
RICHMOND, VIRGINIA  
marshall.burke@harrison-bates.com

### EDUCATION / QUALIFICATIONS

- Bachelor of Arts in History -  
University of Virginia
- MBA with a concentration in Real  
Estate and Urban Land Development  
- Virginia Commonwealth University

### AFFILIATIONS / MEMBERSHIPS

- CCIM Institute
- Non-Practicing Designated Member  
of the Appraisal Institute

### CURRENT ROLE

Marshall is a Senior Director, Capital Markets. Marshall specializes in the brokerage of investment properties, representing both sellers and buyers.

### EXPERIENCE

Marshall has been professionally engaged in the real estate industry since 1986. His real estate experience includes commercial brokerage and commercial valuation in the Richmond and Washington, D.C. markets. He has participated in the execution of sales and finance transactions with a total project value greater than \$1 billion, and he has completed approximately 550 commercial valuation and advisory assignments. Marshall is a native of Richmond and was previously with Colliers International / Richmond from August 2015 to December 2018 and with Cushman & Wakefield of Washington, D.C. from 2000 to 2015.

### EDUCATION AND CERTIFICATIONS

Marshall has an M.B.A with a concentration in Real Estate and Urban Land Development from Virginia Commonwealth University and a B.A. in History from the University of Virginia. He also has both the CCIM and MAI (non-practicing) designations, and he is a Certified General Appraiser in the Commonwealth of Virginia.

### TYPES OF CLIENTS SERVED

- Private Investors and Developers
- CMBS Lenders
- Corporate Owner-Occupiers
- Special Loan Servicers
- Law Firms
- Federal Agencies
- Accounting Firms
- Foreign and Domestic Institutional Capital Sources and Asset Managers

### REPRESENTATIVE INVESTMENT BROKERAGE TRANSACTIONS IN THE RICHMOND MARKET

- **Ruffin Mill Center:** 136,800-sf flex property; \$10,050,000; represented seller.
- **Interstate Business Park:** 64,400-sf flex property; \$4,850,000; represented seller.
- **Hungary Spring Office Park:** 46,800-sf office park; \$3,582,500; represented seller.
- **Clayman Portfolio:** three flex properties; 51,100 square feet; \$2,650,000; represented seller.
- **Jiffy Lube (Pouncey Tract Rd.):** Single-tenant, net-leased property; \$2,080,000; represented buyer.
- **12201 W. Huguenot Rd:** 8,900-sf medical office building; \$1,700,000; represented buyer.
- **Interchange Corporate Center:** 16,800-sf office property; \$1,200,000; represented seller.

## HARRISON & BATES

### Commercial Real Estate

Harrison & Bates  
7200 Glen Forest Drive / Suite 200  
Richmond, Virginia 23226  
www.harrison-bates.com

### CONTACT DETAILS

CELL 202.309.3656  
DIRECT 804.591.2430  
FAX 804.782.1746